Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

# Message Text

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PAGE 01 STOCKH 04034 141348Z

46
ACTION COME-00

INFO OCT-01 EUR-06 ISO-00 EB-11 DRC-01 RSC-01 /020 W
---------- 122487
P 141244Z NOV 73
FM AMEMBASSY STOCKHOLM
TO SECSTATE WASHDC PRIORITY 1002

UNCLAS STOCKHOLM 4034

E.O. 11652 N/A
TAGS: BEXP SW
SUBJECT: DIRECT PURCHASE OF COAL--SPECIAL HANDLING TRADE OPPOR-
TUNITY: FUTURE CONSTRUCTION BRIQUETTE PLANT.

REF: (1) DEPT'S A-7974; (2) A-2090; (3) 10 FAM 947

1. RECOGNIZING THAT REFERENCE INSTRUCTIONS REQUIRE SEPARATE REPORTING OF TRADE OPPORTUNITYES IN SUPPLY AND CONSTRUCTION CATEGORIES, EMBASSY NEVERTHELESS SUBMITS BOTH IN ONE MESSAGE SINCE CONSTRUCTION PROJECT IS ENTIRELY CONTINGENT UPON US SOURCE OF SUPPLY OF COAL DUST. SUMMARY MAJOR ELEMENTS OPPORTUNITIES OUTLINED PARAGRAPHS TWO THROUGH FIVE BELOW; ELEMENTS PRIVATE TRADE OPPORTUNITY OUTLINED UNDER PARAGRAPH SIX BELOW.

2. SWEDISH MINISTRY OF INDUSTRY HAS INQUIRED OF EMBASSY AS TO POSSIBILITY OBTAIN QUOTATIONS OF INDICATED PRICE PER METRIC TON FOR BITUMINOUS COAL DUST AND/OR ANTHRACITE COAL DUST FOB US PORT. QUOTATIONS REQUESTED FOR DUST (0 - 10 MILLIMETER) FOR BRIQUETTE MAKING TO BE USED FOR CENTRAL HEATING. GOS ENVISAGES CONTRACTS FOR PERIOD TWENTY YEARS STARTING IN 1976 FOR QUANTITY OF APPROXIMATELY 500,000 METRIC TONS PER YEAR;

3. GOS HAS DESIGNATED INSTRUMENT FOR PURPOSES OF HANDLING COAL ON COMMERCIAL TRANSACTION BASIS SHOULD IT BE POSSIBLE OBTAIN CONTRACTS FOR ASSURED SUPPLY. AT THE MOMENT, GOS HAS INDICATED THAT A NEW BRIQUETTE PLANT TO BE CONSTRUCTED AT SITE NOT YET IDENTIFIED COULD NOT BE READY PRIOR TO 1976 AND THIS CONTINGENT UPON OBTAINING FIRM SIGNED CONTRACTS FOR COAL DUST. FYI, IN CONVERSATIONS HERE, MININD OFFICER STATED THAT NORMAL POLISH AND
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STOCKH 04034 141348Z

GERMAN SUPPLIERS UNABLE MEET GOS DEMAND. ALSO FYI, OCTOBER

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

1973 PRICE POLISH ANTHRACITE COAL DUST CIF STOCKHOLM SAID BY MININOFF TO BE SKR. 115 PER LONG TON; COKE SKR. 275 PER LONG TON DELIVERED STOCKHOLM.

4. IN VIEW CIRCUMSTANCES OUTLINED ABOVE; EMBASSY HAS PROCESSED AS PRIVATE TRADE OPPORTUNITY AND GOS REQUESTS THAT QUOTATIONS ON COAL BE SENT DIRECTLY TO (GOS CHOSEN INSTRUMENT) KARL FOLKE AND CO. AB AT ADDRESS IDENTIFIED IN 6C AND 7 BELOW;

5. AS REGARDS CONSTRUCTION PROJECT, EMBASSY SUGGESTS PROPOSALS BE SUBMITTED TO: SWEDISH ENERGY STUDY GROUP, MINISTRY OF INDUSTRY, ATTN: MATS HOJEBERG, MUNKBRON 11, S-111 28 STOCKHOLM; TELEPHONE (08) 11 21 83 OR IN HIS ABSENCE TO BO STATTIN SAME PHONE NUMBER.

6. DETAILS PRIVATE TRADE OPPORTUNITY ACCORDANCE REFAIR ONE AS FOLLOWS:

1. 401/01/P0110

2. 111473

3. RICHARN N. KRIBY

4. 401 SWEDEN

5. I.A.

6. A. CALL OR TELEX --

6.?. MR. KARL FOLKE

6C. KARL FOLKE & CO. AB, BOX 7303, S-103 85 STOCKHOLM 7, SWEDEN

7. TELEX: 19481; TEL 08-23 64 30

8. --

9. 102
UNCLASSIFIED

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PAGE 03 STOCKH 04034 141348Z

10. DESCRIPTION
299015 -
COAL DUST BRIQUETTES (0 - 10MM), 500,000 METRIC TONS PER YEAR REQUESTED, FOR TWENTY YEARS. WELL-KNOWN COAL IMPORTER. MAJOR IMPORTER AND SUPPLIER TO GOS, AS WELL AS TO SWEDISH INDUSTRY. FOR MANY YEARS PURCHASED COAL FROM SUCH MAJOR US SUPPLIER AS SPRAGUE.

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

7. COMMENT: PLEASE KEEP EMBASSY INFORMED. IN PARTICULAR
WE WOULD LIKE TO ADVISE MINISTRY OF INDUSTRY AS SOON AS POSSIBLE
WHETHER US COAL SUPPLY SITUATION WILL PERMIT LONG-TERM CONTRACT
REQUESTED. SWEDES HAVE MADE CLEAR THAT BRIQUETTE CONSTRUCTION
PLANT DEPENDS ON SUPPLY OF US COAL. THUS, ANY PUBLICATION OF
POSSIBLE CONSTRUCTION OPPORTUNITIES WOULD BE PREMATURE
AT THIS TIME AND IN ANY EVENT, IT WOULD BE DESIREABLE TO GIVE
PRIORITY TO US FIRMS.
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Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

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Declassified/Released
US Department of State
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30 JUN 2005

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